



# Grow your revenue with adherence.

RapidPakRx™ pays for itself in as little as 9 months.



### STARTING FROM SCRATCH

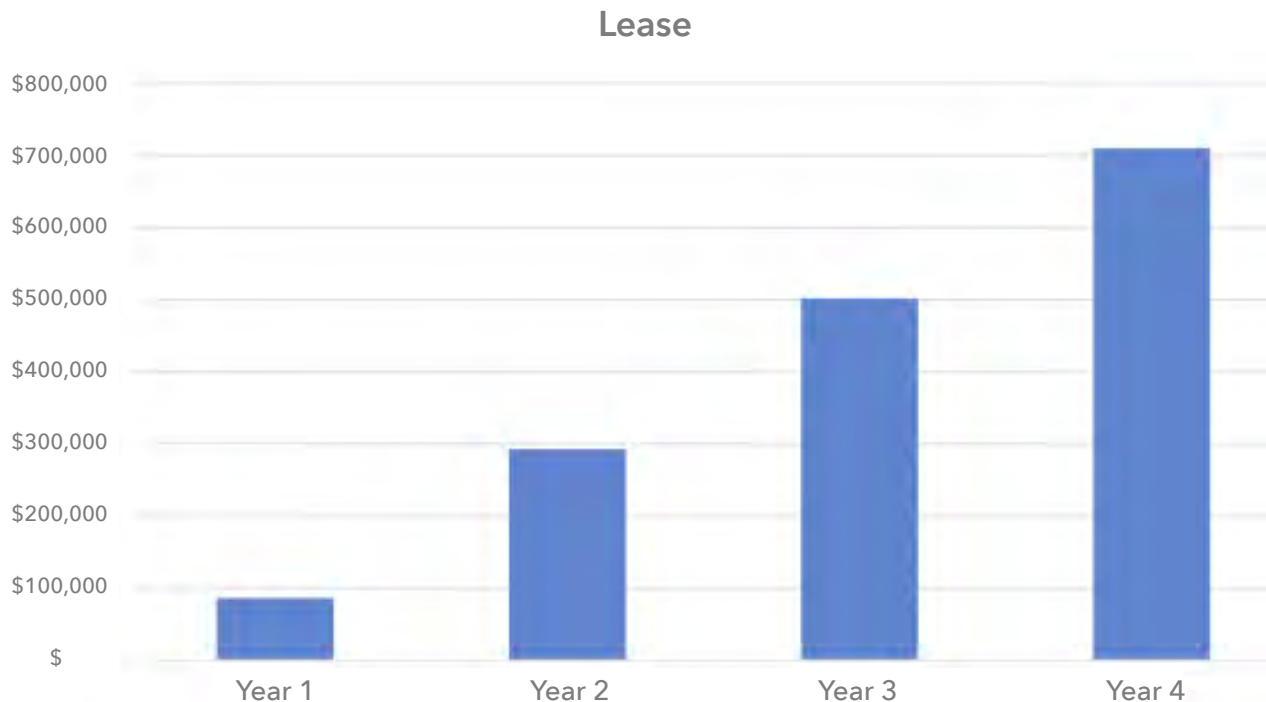
### CARDS TO STRIP MIGRATION

### CASSETTE-BASED TO RAPIDPAKRX

- 1 Estimate the number of new patients you are likely to enroll in your pharmacy's adherence program. For example, if you expect to add 15 new adherence patients per month, you could be cash flow positive by the third month and be on track to achieve total ROI in 13 months.\*
- 2 Processing 8 patients per day on a typical multi-dose blister card could cost your pharmacy \$3,100+ per month. Using RapidPakRx, you could save \$2,192 per month. RapidPakRx could triple your year one adherence business, at no additional cost for labor and consumables, and you could achieve ROI in as little as 11 months.\*
- 3 RapidPakRx requires no inventory in the adherence packager and includes built-in vision inspection. A pharmacy with 200 adherence patients, using cassette-based automation, could expect to save \$141,250 in Section 179 savings and by liquidating unnecessary inventory. Coupled with the improved speed of pharmacist verification, higher capacity and lower cost of consumables, you could achieve ROI in as little as 9 months.\*

\* See other side for calculation assumptions.

# Put more cash into your pharmacy's register.



**Cumulative Cash Surplus Over 4 Years = \$1.59M**

IRS Section 179 allows businesses to take accelerated depreciation on capital equipment of up to \$1,000,000 per year. The initial (Year 1) savings on installing a RapidPakRx can be significant. For example, depending on whether they lease or purchase equipment, our customers have reported cash savings ranging from \$37,000 to \$141,250 in their first year.

The profits don't stop there, however. Combining continued savings on labor and consumables, RapidPakRx customers project a 4-year surplus of up to \$1.59M -- that's more than seven times the original cost of the equipment! Lease or purchase, any way you slice it, RapidPakRx can put more cash into your pharmacy's register.

<sup>1</sup> Calculations based on NCPA Digest 2018 average gross profit per prescription, multiplied by an average 8 scripts filled per patient, per month.

<sup>2</sup> Based on average patient needing 4 blister cards per month, 25 working days in average month, pharmacist labor cost of \$60/hour and pharmacy technician labor cost of \$16/hour.

<sup>3</sup> Based on cassette-based average labor and consumables cost of \$13.30 per completed 30-day supply (vs. \$4.54 for RapidPakRx), plus \$80,000 in inventory savings.

\* Return on investment (ROI) is defined as the rate of return (i.e. profit) on a capital equipment lease or purchase, measured over a period of time. All scenarios include the Section 179 tax deduction, assuming a 35% tax bracket.

\* Values are estimates. Your revenue growth and cost savings may vary. Visit <https://rxsafe.com/roi> to calculate ROI for your specific situation.